

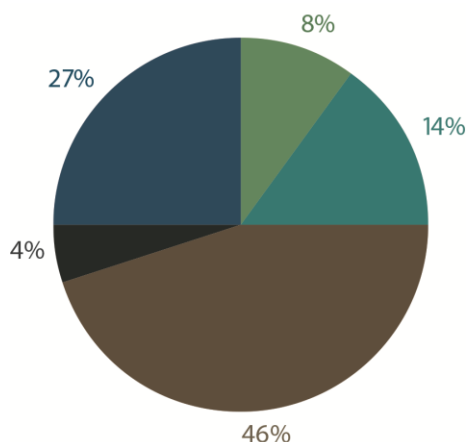


## **Crane Co. – QUICK FACTS**

Valve World Asia Conference and Nuclear Exchange  
September 11-12, 2013  
Suzhou, China  
Visit CRANE Booth #428

### **About CRANE**

Crane Co. is a diversified global manufacturer of engineered industrial products traded on the New York Stock Exchange (NYSE: CR). With approximately 10,000 employees working together in five business segments across 25 countries, Crane generated 2011 net sales of \$2.55 billion. The company adheres to values of ethical conduct with all stakeholders as set out by its founder R.T. Crane over 100 years ago, with the paramount dictum being his motto: "We are dedicated to integrity and honest dealings in all that we do."



2012 net sales | \$2.6 billion

- Aerospace & Electronics | \$701 million
- Engineered Materials | \$217 million
- Merchandising Systems | \$372 million
- Fluid Handling | \$1,196 million
- Controls | \$94 million

### **Financial Strength.**

Crane has a strong financial position, giving it the capacity to continue strategic acquisitions.

### **Global Reach.**

Worldwide operations in over 120 locations grow Economic Value Added (EVA) with top people and products, customer focus, and a common Crane Business System throughout the Company.

### **Leadership.**

Crane businesses have leading market shares in focused niche markets and seek to produce high returns and excess cash flow.



## CRANE Business Segments

The **Aerospace & Electronics** segment comprises the Aerospace Group and the Electronics Group. Products can be found in some of the toughest environments: from air craft engines and landing gear, to space satellites and medical implants. The Aerospace Group designs, manufactures and supports critical aircraft systems and components, offering innovative solutions for sensing and control, landing systems, fluid management and cabin systems. Virtually all commercial and military aircraft fly with products manufactured by the Aerospace Group. The Electronics Group designs and manufactures high-density, high-reliability electronics for aerospace, space, military, medical, industrial, and commercial applications. From the Hubble Space Telescope to implantable medical devices, from submarines to fighter jets, Electronics Group products have proven their ability to operate in the most demanding environments.

The **Engineered Materials** segment is a leading provider of fiberglass reinforced plastic (FRP) materials. Engineered Materials combines its understanding of customer needs with technical expertise in materials and processes to be a solutions provider to the recreational vehicle, truck/trailer and building and construction markets with products that replace traditional metals and woods. Its products offer superior performance characteristics, such as strength, durability and minimal weight.

The **Merchandising Systems** segment includes Vending Solutions and Payment Solutions. Vending Solutions produces high quality and technologically-advanced automatic merchandising equipment. It is the only U.S. manufacturer to provide a full line of vending options, including food, snack, coffee, and cold beverages, as well as an online monitoring system. Payment Solutions manufactures and sells coin validators, banknote validators, banknote storage and recycling devices, and automated coin dispensing equipment. It sells to the global gaming, amusement, vending, retail and transportation markets.

The **Fluid Handling** segment is a global leader in providing industrial fluid control products, including valves and pumps, for critical applications where engineered solutions are vital. Crane ChemPharma & Energy is a global business that offers its customers fluid handling solutions for the most demanding, corrosive, erosive and high purity applications within the chemical and pharmaceutical industries and in applications where chemical processes are used. Crane Energy Flow Solutions® is a global business producing some of the most widely used and specified products for the oil and gas and power industries. The Crane Nuclear unit specializes in providing valve products and services to the nuclear power industry worldwide. Crane Building Services & Utilities TM has leading brands serving the building services, industrial, water and gas markets on a global basis. Crane Pumps & Systems makes industrial pumps for transporting water and wastewater. Crane Supply is a premier distributor in Canada of quality pipe, valves, fittings and accessories.

The **Controls** segment provides customer solutions for sensing and control and has special expertise in difficult and hazardous environments. Its businesses are Barksdale, a manufacturer of a broad range of engineered control products, and Crane Environmental, a provider of solutions for water treatment and purification.