



Massimo Amato

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Massimo Amato is the Global Business Line Manager for the Industrial Diaphragm Valve (IDV) product offering within CRANE ChemPharma Flow Solutions™, Saunders®. Mr. Amato has been with Saunders® since 1984. He has over 25 years of experience in industrial applications in the Chemical, Petrochemical, Pharmaceutical, Water Treatment, Marine, Power Generation, Oil & Gas, Minerals Processing, Pulp and Paper, Sugar and Food industries, to name a few.

He began his career in 1984 as the Product and Sales Manager for Ing. Taragni SpA – the Italian Saunders distributor - in Milano, Italy. As the business was acquired by Alfa Laval, he later joined Alfa Laval SpA as the Valves Division Sales Manager, where he was responsible for sales volume and profitability in the valves department. Over the next six years, Mr. Amato served in various roles within Alfa Laval, including Managing Director based in Romania and Flow Division Manager in Italy where he facilitated the divestment of the Saunders® brand to CRANE. He was later appointed as the Southern and Eastern Europe Regional Sales Manager and Managing Director within CRANE's Process Flow Technologies business in Italy. During the six years that he held this position, Mr. Amato contributed to the sales growth of the company through distribution channels across multiple countries, including Portugal, Turkey, Spain, Italy and The Balkans. In 2006 Mr. Amato was appointed Managing Director of the India Crane facility. Additionally he successfully implemented "lean" practices at CRANE's Pune, India site. In 2010, he was promoted to his current role.

Mr. Amato holds a Technical Degree in Chemistry from IT IS E. Molinari in Milan, Italy. He has obtained Financial Management Training from the Romanian Management Institute in Bucharest, as well as Basic Six-Sigma Training from the Management Centre Milan, and Lean Green Belt Training on "Lean" techniques for manufacturing and distribution processes from the University of Tennessee in the United States. He speaks Italian, English, Romanian and Spanish. Mr. Amato is married and resides in Cwmbran, United Kingdom.